

Branch Manager

Location:	Storrington
Hours:	Permanent, Full-time
Salary	£40,000 - £60,000 OTE, uncapped Car allowance or car Health care Individual commission structure 23 days holiday (plus bank holidays & a day off for your birthday)

Person specification

This role requires an experienced Branch Manager/Consultant with proven growth in developing a new branch or area. They are calm under pressure, driven, a natural networker and personable. At Home Estate Agents have crafted a strong reputation for hard work, exceptional marketing, a community focus and effective communication. It's important that the candidate has a similar set of values and ethics.

General duties and responsibilities

- Prospect potential vendors and landlords
- Direct marketing activity with the Managing Director
- Utilise social media to help promote self, business and property instructions
- Develop relationships with key local stakeholders to further influence local reputation, which will include primary schools and sporting clubs
- Manage and direct team

Skills and attributes

- Experience in a branch manager or territory owner role is essential
- Experience with launching a new area or branch is highly desirable
- Experience of selling homes within Storrington and knowledge of the surrounding areas is highly desirable
- Professional and presentable manner
- Excellent customer service skills
- Education to college level or above is desirable
- Full UK driving licence essential

Essential behaviours

- Professional
- Good communicator
- Team player
- High integrity
- Resilience
- Honesty
- Takes accountability

Each employee has a training/coaching and development budget. Training will be provided on an ongoing basis with regular performance reviews.

The candidate will work a minimum of every other Saturday and they will receive a day off in lieu for that Saturday.

At Home Estate and Lettings Agency mission statement is to treat every client as though they were looking after a close family member. We are fast developing a reputation as an exceptional estate agency, having been recognised as the best agency in Sussex, Surrey and Kent in 2019 by The Best Estate Agents Guide and the only Horsham based agency to enter the guide every year running. We're growing as a company and look forward to acquiring new talent.