

Senior Sales Consultant

Hours: 5 days per week Monday to Saturday. A minimum of 2 Saturdays per month must be worked (a day off in lieu will be given for every Saturday worked)

Reward package: OTE: Potential to earn £40-£50,000
Health care
Individual commission scheme
32 days holiday (inc bank holidays & day off for your birthday)

Person specification

This is an exciting opportunity to join our award winning, independent estate and lettings agency. We are not your bog-standard Estate Agent. We are determined to do things better than anyone else, not only for our clients, but for our team members too. As a result, we've already been rated as the best estate and lettings agency in Sussex, Surrey and Kent.

We are on the hunt for an experienced negotiator who is hard working and used to operating in a fast-paced environment. You must be an enthusiastic team player who is passionate about the property industry and REALLY good with people. Our ideal candidate is professional and relentless in their drive to provide exceptional service to their clients, and generally fun to be around!

Responsibilities include:

- Registering customers
- Booking in and attending viewings for sales
- Depending on experience, undertake valuations
- Researching and identifying opportunities for valuations and potential buyers
- Canvassing for new business
- Matching customer/buyer requirements and making contact to arrange viewings
- Making outbound calls to generate leads
- Negotiating sales
- Closing sales
- Administration tasks, including adhering to AML regulations
- Progressing sales from under offer to completion

Applicants must have a good level of verbal and written English and Maths & English GCSE (or equivalent) grade C and above. Full UK driving licence is essential.

If you think you've got what it takes, we would love to hear from you!
Please send your CV and a covering letter to Nicky Austin via
nicky@athomeestates.co.uk